

**Private & Confidential**

**SUMMARY INFORMATION MEMORANDUM**

**Sale of Highly Profitable IT & Network Support Business**

Version: BMB10577.1

<b>BuyMyBiz Ref</b>	BMB1577
<b>Activities</b>	IT & Network Support Business
<b>Location</b>	South East
<b>Turnover</b>	circa £350,000 p.a.
<b>Adjusted EBITDA</b>	circa £157,000 p.a.

**Business Overview**

BuyMyBiz is exclusively retained to find a purchaser for this long-established IT and Network Support business. Our client has been providing IT support including Managed Servers and Desktop Support, Cloud Based Anti-virus, Web Filtering and Email Filtering, Office 365 provision, Telecommunications including Leased Line and DSL Services, Managed Backups, Domain Hosting and ad hoc Consultancy for over 10 years. With a healthy client base of contracted support clients with installations ranging from a small business with 5 pc's to a FTSE 250 business with over 100. This business has a fantastic reputation in its field of expertise, and the day to day customer interactions are managed by the staff not the owner, allowing for an easy transition to new business ownership.

**Highly profitable business with excellent reputation**

Serving clients predominantly in and around Hertfordshire, this business is highly regarded due to its expertise in providing Business Class IT solutions adhering to the principles of ISO 27001. The business provides a wide range of services which typically fall into one of the following categories:

- Contracted IT Support Services & Non Contracted Fault Fix
- Remote Backups
- IT Infrastructure
- IT Security

**BuyMyBiz**

BuyMyBiz is a registered trademark and trading style of Vexus Corporate Limited

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## The Opportunity

We seek a trade buyer with the skills and resources to take this business to the next level. Consideration will be given to buyers with strong market or client synergies looking for a 'bolt-on' business opportunity.

- ✓ Established for over 10 years
- ✓ Very high profit margins
- ✓ Loyal & experienced staff

- ✓ Excellent business goodwill and reputation
- ✓ Scalable business via cross sell and upsell
- ✓ Excellent client retention rate

## Reason for Sale

After running the business for over 10 years, our client believes the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward.

## Price

100% of the shares in this business are available to a suitable buyer. The vendors is happy to discuss a mutually agreeable handover period with the purchaser.

## Next Step

On completion of our signed [non-disclosure agreement](#), qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

**Offers are invited for 100% of the shares of this business plus net assets**

Please direct all enquiries to:

**James McCloud**  
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