

**Private & Confidential**

**SUMMARY INFORMATION MEMORANDUM**

**Property Management / Shared Accommodation Provider**

Version: BMB10564.1

<b>BuyMyBiz Ref</b>	BMB1564
<b>Activities</b>	Property Management / Shared Accommodation Provider
<b>Location</b>	London
<b>Turnover</b>	circa £1,900,000 p.a.
<b>Adjusted EBITDA</b>	circa £162,000 p.a.

**Business Overview**

BuyMyBiz is exclusively retained to find a purchaser for this established provider of shared accommodation. The business has been providing shared accommodation for young professionals in and around London for over 10 years. With over 250 active rental clients, the business provides high quality accommodation to a range of working professionals. The business is currently a market leader despite little direct sale and marketing activities. A new owner will have the opportunity to significantly increase revenue with a focused push in sales & marketing, by expanding the current business model across a larger geographical area, as well as diversifying the current offering.

**Established brand with excellent reputation**

The business has generated a variety of intellectual working practices over the past 10 years, including creating an in-house bespoke software programme. This software is dual purpose, it is used as an internal CRM tool, but also has front end capabilities allowing clients to log in and keep up to date with their payments, booking maintenance requests etc. A new owner will be provided with a perpetual license to enable them to utilize the software as part of the sale.

**30+ Properties across London, all with HMO Licences**

**BuyMyBiz**

BuyMyBiz is a registered trademark and trading style of Vexus Corporate Limited

78 Pall Mall, LONDON. SW1Y 5ES

0330 133 2021 sales@buymybiz.co.uk

## Reason for Sale

After running the business for over 8 years, our clients are looking to relocate and focus on other business ventures. They believe the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward to the next level.

## The Opportunity

Ideally we seek an acquirer with the experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business opportunity.

- ✓ Established for 10+ years
- ✓ Premium and Stable London Market
- ✓ Loyal & Experienced Staff
- ✓ Opportunity to Further Develop Business

- ✓ Excellent Business Goodwill and Reputation
- ✓ Niche Business in a Growing Market
- ✓ Scalable Business Model
- ✓ High levels of Recurring Revenue

## Price

Up to 100% of the shares in this business are available to a suitable buyer. The vendors will be prepared to remain involved with the business for a pre-agreed hand-over period to enable the new owners to settle in.

**Offers are invited for up to 100% of the shares in the business**

## The Next Steps

On completion of our [non-disclosure agreement](#), qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

**Please direct all enquiries to:**

**Tony Vaughan**  
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