

**Private & Confidential**

**SUMMARY INFORMATION MEMORANDUM**

**Established Catering Event Hire Business**

Version: BMB10563.2

<b>BuyMyBiz Ref</b>	BMB1563
<b>Activities</b>	Catering Event Hire
<b>Location</b>	London / Home Counties
<b>Turnover</b>	circa £500,000 p.a.
<b>Adjusted EBITDA</b>	circa £65,000 p.a.

**Business Overview**

BuyMyBiz is exclusively retained to find a purchaser for this established catering event hire brand. Our client has been providing equipment hire for catering events in and around London for over 4 years. With over 60 events per week during peak season, the business provides high quality equipment to a range of commercial, corporate and private clients. The business currently needs little direct marketing as the majority of clients come from referrals, long term repeat clients and paid and organic searches, however a new owner could significantly increase sales with a focused push in sales & marketing.

**Established brand with excellent reputation**

With a warehouse located with easy access to London, the business operates in London as well as select areas in the Home Counties. Our client is highly regarded due to their reputation within the market for excellent customer service, flexibility and delivering high quality equipment on time. The business provides a wide range of equipment, including but not limited to:

- Glassware
- Barware
- Plates & Cutlery
- Kitchen Equipment
- Freezers
- Furniture (tables, chairs etc)

**Strong Gross Profit Margins – circa 80%**

**BuyMyBiz**

BuyMyBiz is a registered trademark and trading style of Vexus Corporate Limited  
 78 Pall Mall, LONDON. SW1Y 5ES  
 0330 133 2021 sales@buymybiz.co.uk

## The Opportunity

Ideally we seek an acquirer with the experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business opportunity.

- ✓ Established for 4+ years
- ✓ Premium and Stable London Market
- ✓ Loyal & Experienced Staff
- ✓ Opportunity to Further Develop Business

- ✓ Excellent Business Goodwill and Reputation
- ✓ Scalable Business
- ✓ Flexible lease

## Reason for Sale

After running the business for over 4 years, our clients are looking to retire and believe the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward to the next level.

## Price

100% of the shares in this business are available to a suitable buyer. The vendors will be prepared to remain involved with the business for a pre-agreed hand-over period to enable the new owners to settle in.

## The Next Steps

On completion of our [non-disclosure agreement](#), qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

**Offers are invited for 100% of the shares of this business plus net assets**

Please direct all enquiries to:

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