

**Private & Confidential**

**SUMMARY INFORMATION MEMORANDUM**

**National Repair / Replacement Product Business Software**

Version: BMB10579.1

<b>BuyMyBiz Ref:</b>	BMB10579
<b>Activities:</b>	Niche Repair / Replacement Product Business Software
<b>Location:</b>	United Kingdom
<b>Turnover:</b>	Fully recurring circa £250,000+ p.a.

**Business Overview**

BuyMyBiz is exclusively retained to find a purchaser for this niche national repair / replacement product SaaS software business. Over the past 10+ years, our client has been supporting businesses operating mobile workforces with complicated stock management issues. Our client has developed a market leading software solution that provides a critical business and administration tool to its clients. The software product has evolved and now consists of 5 core products which supports a base of 500+ business users across both retail and wholesale customers, as well as large corporate end users. Operating from a single office in the United Kingdom, the business is easily relocatable.

**Significant Goodwill & Business Reputation**

The business is currently considered the market leader within its small niche sector. There remains an exciting opportunity to further grow and develop the software platform, which could easily be adapted to widen the market into new vertical sectors with similar commercial challenges as the existing client base.

**Full Software Intellectual Property Rights**

Over its 10+ year history, the business has created significant Intellectual Property which sits largely in internal systems, processes, content and technology, all of which was built in-house. This level of intellectual property and goodwill offers high levels of protection for a new owner.

**High Levels of Annual Recurring Revenue**

**BuyMyBiz**

## Reason for Sale

After developing and running the business for over 10 years, our client believes the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the experience, enthusiasm and resources to drive the business forward to the next level.

## The Opportunity

Ideally, we seek an acquirer with the requisite experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business that can add value to existing operations.

- |  |                                   |
|--|-----------------------------------|
| ✓ Excellent Goodwill & Reputation      | ✓ High Barriers to Entry          |
| ✓ Established Brand & Business Process | ✓ Loyal Customer Base             |
| ✓ Full IP Software Rights              | ✓ High Level of Recurring Revenue |
| ✓ 500+ Business Users                  | ✓ Scalable Business               |

## Price

Offers are invited for the shares in the business from a suitable buyer. The vendors will be prepared to remain involved with the business for a suitable handover period if required.

**Offers are invited for 100% of the shares in the business**

(All offers to be based on a cash free/ debt free basis)

## The Next Steps

On completion of our [non-disclosure agreement](#) and supporting information, qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

**Please direct all enquiries to:**

[sales@buymybiz.co.uk](mailto:sales@buymybiz.co.uk)

0330 133 2021

**WE HAVE ACCESS TO ACQUISITION FUNDING FOR BUSINESS BUYERS**

### BuyMyBiz

BuyMyBiz is a registered trademark and trading style of Vexus Corporate Limited  
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