

Private & Confidential

SUMMARY INFORMATION MEMORANDUM

Established Chartered Surveyor Practice

Version: BMB10576.1

BuyMyBiz Ref:	BMB10576
Activities:	Established Chartered Surveyor Practice
Location:	South East of England
Turnover:	circa £260,000+ (FY 2016/2017)
Net Profit:	circa £100,000 (FY 2016/2017)

Business Overview

BuyMyBiz is exclusively retained to find a purchaser for this long established chartered surveyor business. Located in a busy location in South East England, our client has run and built this successful practice over the last 30 years. The business works principally within Commercial property sector.

Significant Goodwill & Business Reputation

The business offers a variety of property based services ranging from property investment advice, pre-acquisition advice to commercial property valuations. Services include but are not limited to:

- Development Feasibility
- Commercial Valuations
- Asset Management Services
- Representation & Negotiation

Established Customer Base

The business has developed long standing relationships with a number of clients and is a long-term panel member for two major banks, actively working with 20 offices and 50+ manager contacts. Approximately 50% of the turnover is repeat business from existing customers, 40% of new business is generated via recommendation with the remaining 10% from general marketing activities.

BuyMyBiz

Reason for Sale

After running the business for almost 30 years, our client believes the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the experience, enthusiasm and resources to drive the business forward to the next level.

Client prepared to remain involved with business

The Opportunity

Ideally, we seek an acquirer with the requisite experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business that can add value to existing operations.

✓ Excellent Goodwill & Reputation

✓ Established Brand & Business Process

✓ Profitable Business

✓ Loyal Customer Base

✓ High Barriers to Entry

✓ Scalable Business

Price

Offers are invited for the shares in the business from a suitable buyer. The vendors will be prepared to remain involved with the business if required.

Offers are invited for 100% of the shares in the business

(All offers to be based on a cash free/ debt free basis)

The Next Steps

On completion of our [non-disclosure agreement](#) and supporting information, qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

Please direct all enquiries to:

sales@buymybiz.co.uk

0330 133 2021

WE CAN ARRANGE PURCHASE FUNDING OPTIONS TO QUALIFYING BUYERS

BuyMyBiz

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