

Private & Confidential

SUMMARY INFORMATION MEMORANDUM

International Trade Development Consultancy

Version: BMB10566.2

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| BuyMyBiz Ref | BMB1566 |
| Activities | International Trade Development Consultancy |
| Location | United Kingdom |
| Turnover | circa £300,000 p.a. |
| Gross Profit | circa £75,000 p.a. |

Business ready for proactive growth

Business Overview

BuyMyBiz is exclusively retained to find a purchaser for this established international trade development consultancy. For over 15 years, the business has been providing consultancy services to UK and International businesses seeking to develop trade overseas. Offering a wide range of consultancy services, the business supports its clients to help expand business across international borders and/or grow its presence in domestic markets. Working across 80 countries, the business has a worldwide network of associative consultancies who facilitate ‘in-market coverage’ to businesses within both the public and private sectors.

Established brand with excellent reputation

Operating in a niche market, the business is currently one of only a few approved consultancies providing this level of service. The business conducts limited marketing activities for its own services, the opportunity exists for a new owner to further develop and grow the business. The platform for expansion is established and the new owner will need to bring new energy and vision to take an already successful consultancy business to the next level.

Provides Services across 80 Countries

Reason for Sale

After running the business for over 15 years, our client is planning retirement. The current business and the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward to the next level.

The Opportunity

Ideally we seek an acquirer with the requisite experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business that can add value to existing operations.

- ✓ Established for 15+ years
- ✓ Clients in over 80 Countries
- ✓ Loyal & Experienced Staff
- ✓ Opportunity to Further Develop Business

- ✓ Excellent Business Goodwill and Reputation
- ✓ Niche Business in a Growing Market
- ✓ Scalable Business Model
- ✓ Business is Relocatable

Price

100% of the shares in this business are available to a suitable buyer. The vendors are prepared to remain involved with the business for a pre-agreed hand-over period of up to 2 years to enable the new owners to settle in.

Offers are invited for 100% of the shares

(Offer & sale to be based on a cash free / debt free basis)

The Next Steps

On completion of our non-disclosure agreement, qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

Please direct all enquiries to:

sales@buymybiz.co.uk

Tel: 0330 133 2021

WE CAN ARRANGE PURCHASE FUNDING - OPTIONS AVAILABLE TO QUALIFYING BUYERS

BuyMyBiz

BuyMyBiz is a registered trademark and trading style of Vexus Corporate Limited

78 Pall Mall, LONDON. SW1Y 5ES

0330 133 2021 sales@buymybiz.co.uk