

Private & Confidential

SUMMARY INFORMATION MEMORANDUM

Established Professional Relocation Service

Version: BMB10554.3

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| BuyMyBiz Ref | BMB10554 |
| Activities | Established Professional Relocation Service |
| Location | United Kingdom |
| Turnover | circa £131,000 p.a. (FY 16/17) |
| Operating Profit | circa £90,000 p.a. (FY 16/17) |

Business Overview

BuyMyBiz is exclusively retained to find a purchaser for this highly successful and fast growing provider of senior executive relocation services for many of London's blue chip corporations. For over 10 years our client and their highly regarded brand has specialised in helping senior executives and other professionals relocate to London. Our client's business is the best known within the specialist niche market for relocating high-end executives and offers a broad range of growth opportunities to further develop its range of services. The business model is highly transferable and scalable, and ready for a new entrepreneurial owner to develop the business to the next level. The business can be immediately and flexibly relocated.

Solid business reputation

Our client has an excellent reputation for offering a more complete and premium service over its competitors. Key business strengths include:

- Depth and breadth of premium service delivered generates strong repeat business
- Strong recurring revenue stream from extremely loyal long term clients
- Blue chip client base covering diverse business sectors relocating executives from all over the world
- Highly profitable and cash generative business model
- Well defined and complete business service
- Significant time saving for clients
- Maximising client satisfaction by spending a high level of one to one time with the relocatee and their family
- Effective & reliable communication
- Flexibility
- Dependable and complete service provision utilising a comprehensive network of long established and flexible suppliers and partner companies

High level of repeat business and referrals

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The Opportunity

Ideally we seek a buyer in a complimentary area, or similar business either in or outside London, or abroad, to acquire a dependable business which can quickly and easily be scaled delivering valuable cross-selling opportunities. Easily relocatable with a highly transferable business process. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business opportunity.

- ✓ Established for over 10 years
- ✓ Loyal & long term blue chip client base
- ✓ Impressive profit margins
- ✓ Excellent cash generation
- ✓ High level of repeat business & referrals

- ✓ Scalable business model
- ✓ Easy opportunity to grow business
- ✓ Envious track record of strong, stable and sustainable growth with excellent targets being achieved

100% of the shares in this business are available to a suitable buyer. The vendor will be prepared to work with the buyer for an agreed period to ensure a smooth and complete transition.

Reason for Sale

After running the business for over 10 years, our client believes the future business opportunity will be best realised in the hands of a new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward to the next level.

The Next Steps

On completion of our signed [non-disclosure agreement](#), qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

Offers are invited for 100% of the shares of this business

Please direct all enquiries to:

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