

Private & Confidential

SUMMARY INFORMATION MEMORANDUM

Sale of Long Established IT & Network Support Business

Version: BMB10560.1

BuyMyBiz Ref	BMB1560
Activities	IT & Network Support Business
Location	London / Home Counties
Turnover	circa £200,000 p.a.
Adjusted EBITDA	circa £87,000 p.a.

Business Overview

BuyMyBiz is exclusively retained to find a purchaser for this long-established IT and Network Support business. Our client has been providing IT support, online hosted services, and consultancy for over 20 years. With over 70 clients, of which a significant proportion are blue-chip clients, the services our client offer can provide a complete IT department for their client’s businesses, including: hardware, software, server administration and IT strategy.

Market leading business with excellent reputation

Operating in London and the Home Counties, this business is highly regarded due to its longevity within the market as well as for its comprehensive IT solutions. The business provides a wide range of services which typically fall into one of the following categories:

- IT Support Services
- Cloud Computing Systems
- Network Solutions & CAT 5 Cabling
- IT Relocation Services

Significant Long Term Client Retention

Our client is a certified reseller for a range of high profile IT businesses, including HP, Lenovo and Fujitsu.

BuyMyBiz

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78 Pall Mall, LONDON. SW1Y 5ES

0330 133 2021 sales@buymybiz.co.uk

The Opportunity

Ideally we seek an acquirer with the experience and resources to take this business to the next level. Consideration will also be given to buyers with strong market or client synergies looking for a 'bolt-on' business opportunity.

- ✓ Established for 20+ years
- ✓ Mature marketplace
- ✓ Loyal & Experienced Sub Contractors

- ✓ Excellent business goodwill and reputation
- ✓ Scalable business
- ✓ Significant Long Term Client Retention

Reason for Sale

After running the business for over 20 years, our client believes the future business opportunity will be best realised in the hands of new entrepreneurial owner or larger business with the commitment, enthusiasm and resources to drive the business forward to the next level.

Price

100% of the shares in this business are available to a suitable buyer. The vendors will be prepared to remain involved with the business for a pre-agreed hand-over period to enable the new owners to settle in.

The Next Steps

On completion of our [non-disclosure agreement](#), qualified parties will receive further information on this business. We recommend a meeting with the vendors at the earliest opportunity to avoid disappointment.

Offers are invited for 100% of the shares of this business plus net assets

Please direct all enquiries to:

Tony Vaughan
sales@buymybiz.co.uk
0330 133 2021

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